

NAVENTIK

ENABLING SATELLITE NAVIGATION

FOR AUTOMATED DRIVING

Autonomous driving, ADAS, Shared Mobility, Connected Cars, Car2X, Mobility as a Service - the new era of mobility has already begun. Right in the middle of it, NAVENTIK develops a software-based localization technology with integrated GPS receivers. Are you ready to revolutionize mobility and to take responsibility for selling our innovative solution? Then join us as

SALES MANAGER AUTOMOTIVE (M/F/D)

Full-time, Open-ended, Location Chemnitz

NAVENTIK's OFFER

- ✔ A modern working environment in Chemnitz's probably most beautiful office
- ✔ Flat hierarchies, a start-up mindset & scope for co-design in a solidly financed, growing company
- ✔ International trips to trade exhibitions and our customers
- ✔ Attractive salary, flexible working hours & diverse team events

HOW TO GET INVOLVED

- ✔ After we have trained you in our topics, you initiate the first customer contact and ensure lead development
- ✔ You actively acquire follow-up projects and support a long-term customer relationship
- ✔ You develop business plans and sales forecasts through the entire lifecycle
- ✔ You represent NAVENTIK at exhibitions and conferences and take over pitches

WHAT YOU BRING ALONG

- ✔ A degree in economics, industrial engineering or a similar, sales-oriented qualification
- ✔ Long-term sales experience with a technical focus, preferably in the automotive industry
- ✔ Sensitivity for B2B customers, sales affinity, good technical understanding
- ✔ Fluent German and English language skills

CHANGE THE WORLD, LOVE YOUR JOB - APPLY AT JOBS@NAVENTIK.DE

Your contact person for any inquiries is Anne Dreßler.